

**SEMINARS AT THE RHODIUS
COMPETENCE CENTRE**

USE KNOW-HOW TO
BOOST SALES WITH **SERVICE+**



RHODIUS

“NOT JUST THEORY BUT ALSO TRYING IT OUT FOR YOURSELF – THAT’S WHAT MAKES THE DIFFERENCE.”

Markus Schraivogel,
Applications Engineer and Seminar Coach



BOOST SALES WITH BETTER SUPPORT

Comprehensive advice that goes the extra mile for our users – that’s not just a promise but the benchmark we use to measure our performance.

In our RHODIUS Competence Centre, dealers can try out practical applications so as to learn first-hand about real-world user requirements. The theoretical introduction is given using the latest multimedia equipment in our training room, while hands-on activities take place next door in the Workshop – the heart of our Competence Centre. High-quality support – for better know-how and sales.

Professional users from manufacturing and skilled trades also have the option of taking part in special seminar programmes aimed at improving skills and abilities. The result is optimised processes, improvements to efficiency and reduced costs.

Our “Made in Germany” factory tour gives you an interesting look behind the scenes. It gives you the chance to visit our production units and gain personal insights into the manufacturing and quality/endurance testing of our products.



KNOW-HOW FROM A SINGLE SOURCE

Benefit from learning in small groups (max. 12 participants) in our modern building, equipped with the very latest in presentation technology. You can talk directly to our applications engineering experts, expand and deepen your own know-how about grinding processes and how to optimise them in an environment in which there is always time for another question.

Work with top-quality tools can only be successful if you know how to use them – our training gives dealers and end users the chance to try out our products for themselves, and experience at first hand the demands placed on users by day-to-day work. Our application engineers are always on hand to provide advice and assistance.

New insights from theory and practice

- + More product and application know-how, expertise and sales success
- + RHODIUS applications engineering with professional training
- + Ultra-modern training room with multimedia equipment
- + Hands-on, practical applications in modern grinding booths
- + Small groups (max. 12 persons)

100%
**KNOW-HOW
TRANSFER WITH
SERVICE+**

RHODIUS OFFERS KNOW-HOW TRANSFER WITH SERVICE+

From pros, for pros.

ALL DATES

can be found on our training flyer.
Just ask your sales rep!

BASICS SEMINAR

DURATION: 1 DAY



Target audience

- Sales (inside and field sales)
- Purchasing
- End users



Goals

- Manufacture and structure of hand-operated RHODIUS abrasives, **including factory tour**
- Safe handling of abrasives
- Getting a head start by identifying the optimal tool
- RHODIUS grinding tools in practice

ADVANCED SEMINARS

“ALUMINIUM” & “BASE METAL WELDING”

DURATION: 1 DAY EACH

Requirements: Completion of “Basics Seminar”



Target audience

- Sales and field sales
- End users



Goals

- Identifying the optimal RHODIUS grinding tools
- Getting a head start by optimising the processing steps
- RHODIUS grinding tools in practice

SERVICE+

- Talk to the experts from our RHODIUS Applications Engineering unit
- Focused, individual learning thanks to small group size (max. 12 participants)

REGISTRATION

+49 2636 920 319

BOOST SALES WITH PROFESSIONAL KNOW-HOW

Simply place this page on your fax machine and send it free to the number shown above. RHODIUS will get in touch with suggested dates for your seminar.

Company _____

Name _____

Phone: _____

I would like to take part in the following seminar:

**Basics Seminar, incl. factory tour
(duration 1 day)**

Number of people attending: _____

**Advanced Seminar*: Aluminium
(duration 1 day)**

Number of people attending: _____

**Advanced Seminar*: Base Metal Welding
(duration 1 day)**

Number of people attending: _____



Questions?

Please feel free to contact our Seminar Coordinator **Fritz Zanft:**
+49 2636 920 319 | rcc@rhodius.de

All seminar dates, conditions of participation and other details can also be found online at:
www.rhodius-abrasives.com/rcc

* Participants must have completed the Basics Seminar.

Please be advised that places are limited. Places will be awarded on a strictly first-come, first-served basis.
The conditions of participation of RHODIUS Schleifwerkzeuge GmbH & Co. KG apply.

RHODIUS Schleifwerkzeuge GmbH & Co. KG

Brohltalstraße 2 · 56659 Burgbrohl, Germany · rcc@rhodius.de · www.rhodius-abrasives.com
Phone +49 2636 920-400 · Fax 2636 920-167

RHODIUS